

**Are you considering “Dormant” status in a REACH SIEF?
Did you pre-register only as a precaution?
Do you hope that you will not need to register?
If you do register, will it be in 2018?**

***Then perhaps you should consider an informative training session
specifically for companies like yours ---***

HOW TO SUCCESSFULLY BE DORMANT IN A SIEF

a training offered by Tetra Tech, International in partnership with EPR January 28, 2010

REACH SIEF formation has been occurring since January 2009. For larger enterprises there has been a lot of activity generating data, forming strategy and signing contracts. For smaller companies who have pre-registered at low tonnage levels or have pre-registered only as a pre-caution, very little information is available from the larger volume pre-registrants.

The larger companies are not to be blamed for this situation, after all it is not their job to hold the hands of the small companies, they must look after their own interests. It seems that if you are a low volume pre-registrant you have two options:

- (1) Trust your larger competitors to provide useful guidance and updates for dormant SIEF members.

- (2) Spend resources traveling to and attending SIEF and Consortia meetings to ensure that your interests are being fairly addressed by the larger companies.

For some companies one of these options may make sense. For example, maybe you have a good relationship with a larger company which you trust to help you with any unexpected issues. Or maybe you have a budget to be involved with some of the SIEF activities. But the “dormant” option may be the most cost-effective solution, if you do it correctly. By going dormant it may be possible to keep your costs to a very minimal level (perhaps even zero, in some situations) if you choose the correct strategy.

COURSE CONTENT (all sessions are in English)

- What does it really mean to be dormant/passive/involved in a SIEF?
 - Dormant Status: myths and realities, advantages and disadvantages
 - Passive Status: how much will it cost you? Does it make sense if you aren't registering?
 - Involved Status: do you have to attend meetings? How do sub-SIEFs function?
 - Lead Status: what if you are the only one in your SIEF?
- Minimizing costs
 - Is it possible to get by without spending anything at all?
 - How to get data and stay informed
 - How to ensure your interests are represented by the lead registrants

- Working with suppliers
 - o Getting your suppliers to register so that you won't need to
 - o Dealing with confidential information in the supply chain
 - o Ensuring that your uses are covered in your supplier's registration

Thursday Jan 28, 2010 9.30 – 1.00 (GMT)
 Coventry TechnoCentre
 Coventry University Technology Park
 Puma Way, Coventry
 CV1 2TT

Name _____
 Company _____
 Address _____
 City _____
 Member State _____
 Email Address _____
 Phone Number _____
 Credit Card and # _____
 Expiration Date _____

Please email completed form to –
reach@tetrattech.com,
 or fax to – 011 49 6374 802 390

Registration fees:
 (by December 18th) – 350 £
 (by January 22nd) – 390 £

For further information –
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About Tetra Tech, International

Tetra Tech is a publicly traded company with 10,000 employees. Tetra Tech is the REACH program manager for the automotive industry REACH action group (funded by General Motors, Ford, Chrysler, Honda and Toyota) and has provided face-to-face REACH classroom training for approximately 800 companies in 2008 and 2009. We have also provided these trainings for aerospace, electronics, cosmetics, pharmaceutical and consumer products companies.

Our approach is to teach companies how to design the most cost-effective solution to REACH and put in place a strategy that will meet their needs without the burden of full SIEF or Consortium involvement. We firmly believe that many small-to-medium companies can be REACH compliant without spending money on SIEF activities. But it is very important to make certain the correct strategy is in place to avoid unpleasant surprises if you choose this dormant route.

